

NAVI*Paint*

simply managing your complex business: from data to decisions

- You are member of the dynamic paints industry and want to stay ahead of fierce competition
- You want to minimize your production costs, but your organizational processes are not dynamic enough to leverage the multiple possible BOM in real time
- You want to launch aggressive promotional campaigns but can't figure out fast whether that boosts your bottom line or causes it to sink
- You want to enhance the loyalty of your dealers, but find it hard to measure their performance within meaningful time
- You want to minimize the cost of carrying inventory and have better control on cash flows but do not have reliable and actionable data
- You need to analyze your sales data in real time by product lines, regions and timeframes but your IT systems fail you

Your information needs are mounting but your data is fragmented and your organization has islands of information. Your current methods are not helping and you need an integrated enterprise system that understands the needs of the paints industry.

The number of players growing and manufacturing costs rising, efficient management of your resources using the best of breed processes and technology are critical to help you maintain that edge in the market.



NAVI*Paint* is a paint industry specific enterprise resource planning application built on foundation of MS Dynamics NAV. Developed by Alletec, the solution has delivered results at over 20 locations worldwide. We offer the following functionalities to meet your customized needs:

- Financial Management, Supply Chain Management, Customer Relationship Management & Business Analytics Solutions
- Two Variants – One localized to suit the needs of Indian customers, other to meet requirements of international clients
- Custom developing specific functional and reporting needs
- Functional expertise, product specialization, technological edge and project management

Preparing Bill of Materials

- If you are looking at controlling your production costs, one way would be to add flexibility to your BOM, NAVIPaint can help you create multiple BOMs where you have the option to select alternative raw materials during production
- This ability to reach the final product through different inputs is unique to the paints industry and NAVIPaint helps you capitalize on that to control your costs of production
- Even a small change in the cost of raw materials could have a significant impact on your bottom line

Managing Promotional Schemes

- Sales schemes are turning out to be important drivers of the trade
- Paints can be complex business with the dynamic environment you are working in, NAVIPaint gives you an effective control to deal with complexities on the region, climate, festivals, etc
- A wider range of schemes based on the product type, region, and packaging and even on the sales track record of a dealer can be rolled out
- You might want to put up a scheme around Diwali in Delhi but have a different scheme around Christmas in Goa. NAVIPaint helps you leverage these opportunities
- Pricing with NAVIPaint is customer-based and it tracks all the items through a batch number



Quality Control

- NAVIPaint helps you capture “in process” quality parameters during manufacturing processes
- Constant monitoring of the process helps identify any deviations that might happen along the way
- This enables the company to spot the problem in time and undertake corrective measures
- After NAVIPaint identifies a quality problem with a batch, decision might be taken to split that batch
- The optional ‘in-bound’ functionality helps you quality control all purchases

Two to Tango: Microsoft Dynamics NAV and NAVIPaint

NAVIPaint helps paint industries align their business processes with some of the best run companies in the world. The solution has enabled large number of companies worldwide to grapple with many business challenges.

Alletec’s functional experts, product specialists, technologists and project managers hand-hold your organization to successfully traverse the journey from requirements to implementation.

How *NAVIPaint* Addresses Your Pain Points

Maps the Paints Manufacturing Process

- Production order creation at batch level and at pack level
- Flexibility to define multiple formulations
- Option to substitute raw material
- Ability to create multiple BOMs

Sales & Schemes Management

- Managing dynamic schemes
- Credit Management
- Mechanism to approve sales orders with credit exception
- Management and tracking of postdated cheques
- Provision to store dealer price lists and discount structures
- Provision for uploading monthly credit notes

Automated Quality Control

- Linking of batch number released by OC with production order
- Same number used for both batch tracking and for quality complaints
- Details on critical factors like factory level losses, stock variances, vendor performance on quality, quantity and delivery timeliness made available

MANAGEMENT INFORMATION SYSTEMS

Inventory Reports

- Non-moving stocks
- Inventory valuation and ageing analysis

Sales Reports

- Period-wise analysis on volume and value
- Sales vs. Collections
- Credit rating customers
- Customer service levels
- Product and customer-wise sales margins
- Exception reporting on additional discount or credit waivers



Purchase Reports

- Purchase analysis with details on landed cost
- Raw material cost inflation analysis for a period
- Vendor Rating
- Vendor service levels

Manufacturing & In-Process QC Reports

- Batch sheet
- Batch cost analysis
- Production of plan vs. actual plan
- Comparison of batch-wise possible formulations based on cost and formulation constants
- QC register and quality performance analysis
- Generation of test certificates
- Production order status

Key Advantages of NAVIPaint

- Microsoft Dynamics NAV – world’s leading ERP solution for mid market enterprises
- NAVIPaint – world class solution for the paints industry
- Best of breed paints industry processes vetted by leading global organizations
- Lowest possible total cost ownership
- Adaptable and customizable
- Can be implemented within a few weeks

Alletec NAVIPaint Customers

asianpaints



Snowcem Paints

No.1 Exterior Solutions Company



All e Technologies (Alletec): Your Partner to Success

Alletec (All e Technologies) has dominated the Dynamics NAV (formerly, Navision) business solution space in India for last 10 years. From being the first NAV (formerly Navision) partner in India, Alletec has consistently maintained its first-mover advantage and retained its leadership position. Majority of the large NAV customers in India have relied on Alletec for implementation and support services. Alletec has also been consistently active in servicing and supporting NAV customers and partners outside India. Years of sharp focus on Dynamics NAV (formerly, Navision), a series of high profile, complex and large implementations spanning across all continents, and the sheer depth of product knowledge, functional expertise and technical competence of our teams have earned us admiration and respect from customers and competitors alike.

Alletec is today India's largest provider of NAV solutions - by both team size, number of customers and NAV revenue.



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