

NAVTravel

Transparency in operations: key to realize profits

Various market players in the online travel industry talk about the current scenario of travel industry in the country today. Increase in international demand, domestic market maturation and the globalization of trade has led to a surge in the expansion of these companies today.

Travel industry today is experiencing an inorganic growth. Unlike several other businesses which might have relatively simple business processes, travel industry business process are extremely complex and need to work in conjunction with several other external systems, leading to many day to day operational issues.

Some of the challenges that the industry has been experiencing:

Lack of integration between its various business applications leading to duplication of efforts and loss in audit trail

Issues in managing huge transaction volume and tracking

Customer Service for cancellations and date change requests

BSP and LCC Reconciliations

The management of discounts/schemes (e-disc. coupons, travel cards, etc.)



NAVTravel, an enterprise solution built on Microsoft Dynamics NAV by Alletec offers single integrated business solution that would enable organizations to increase operational efficiencies and streamline business processes.

Easy to customize, learn, and implement, NAVTravel solution can help you:

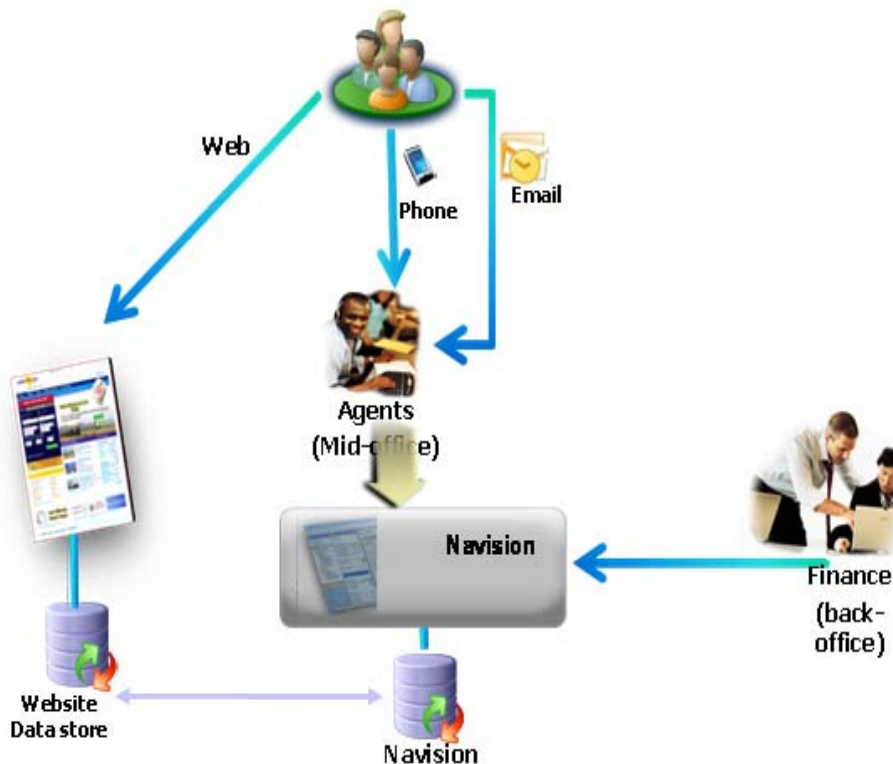
- Take better business decisions
- Quicker time to market
- Increase process efficiency
- Tighten financial control



Alletec NAVTravel Solution

- An enterprise solution built on Microsoft Dynamics NAV and Microsoft Technologies specifically for the Travel Industry
- A solution enriched with knowledge and experience gained through several successful implementations across the travel industry
- Integration of various isolated islands of information. The Front, Back and the Mid office brought on one single platform with real-time two way communication between each of them
- Answers on a Single window, eliminating the need to switch between multiple applications and windows
- An integrated solution eliminates errors related to redundancy and data entry thus bringing about an overall efficiency within the organization.
- The integrated system also facilitates timely generation of Reports related to MIS; Reconciliations thus further assisting in decision making

Alletec NAVTravel System Landscape



Microsoft Dynamics NAVTravel Offerings:

- Recording of all queries
- Contact Management
- Detailed Customer profiling
- Reconciliations:
 - Banks
 - Sales to Cash
 - Airlines
- Enhanced Customer Service related to Cancellations and date change requests
- Management of Suppliers payments
- Integration with website
- Integration with Payment Gateways
- Computer-Telephony Integration (CTI)
- Query Management
- Booking Management (Land & Air)
- Queue Management
- Dispatch Management
- Promotions & E-Coupons Management
- Cancellation Management
- Sales Invoicing
- Service Tax and TDS compliance

KEY BENEFITS

- **Provides Excellent Integration:** the solution offers clear roadmap and helps to consolidate scattered data. Real-time integration with several external systems, the solution enhances collaboration and decision making capabilities of the management team
- **Reduces Reporting Cycle:** generate customized, quick reports to provide valuable business intelligence, better analysis and review
- **Enhances Productivity:** transparency in reports, automated processes and integrated channels lead to improved visibility and greater efficiency for both employer and employees
- **Increases Transaction Level Monitoring:** integration of portal and people from retail and call centers into single unified solution
- **Customization of core processes**
- **Web-interface:** conquering any platform, with architectural or technological limitations



Alletec NAVTravel Customers



All e Technologies (Alletec): Your Partner to Success

Alletec (All e Technologies) has dominated the Dynamics NAV (formerly, Navision) business solution space in India for last 10 years. From being the first NAV (formerly Navision) partner in India, Alletec has consistently maintained its first-mover advantage and retained its leadership position. Majority of the large NAV customers in India have relied on Alletec for implementation and support services. Alletec has also been consistently active in servicing and supporting NAV customers and partners outside India.

Years of sharp focus on **Dynamics NAV** (formerly, Navision), a series of high profile, complex and large implementations spanning across all continents, and the sheer depth of product knowledge, functional expertise and technical competence of our teams have earned us admiration and respect from customers and competitors alike.

Alletec is today India's largest provider of NAV solutions - by both team size, number of customers and NAV revenue.



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