



## “New Zealand based organisation partnered with Alletec to Implement Business Central Online”

### Customer Highlights

- Organisation was established in 2004 to distribute grant funding from the proceeds of licensed gaming machine in New Zealand
- In last 15 years of operation, Organisation has contributed more than \$90 million to community groups, organisations and initiatives

*“We discovered All E Technologies, when we were looking for a Microsoft partner who can help us achieve digital transformation using the Microsoft Dynamics solution stack”*

### Executive Summary

Organisation was facing challenges in managing multiple old disparate systems. These systems were not up to date and had very limited features. Lack of integration between these system was a major issue.

Organisation was looking for a partner to implement Microsoft Dynamics Business Central Online for their New Zealand operations. Organisation wanted a partner having unparalleled track record in implementation of Microsoft solution, with strong international deployment record of Dynamics 365, NAV, CRM, SharePoint and Power Platform.

# The Challenges

- The existing ERP tool had very limited functionalities
- There were using multiple standalone applications for accounting, fixed asset management, sales, invoicing and reporting. These applications were not integrated with each other
- Organisation was facing challenges in keeping track of their daily sales done and revenue generated from different venues
- Organisation did not have any tool for Managing funds and grant systems
- Organisation was also looking for a vendor management solution to automate the payment process

Improved  
Productivity

Enhanced  
Customer  
Satisfaction

Compliance  
Management

Cost  
Reduction on  
Infrastructure

# The Solution

- Alletec implemented an Integrated Microsoft Dynamics solution comprising ERP, CRM (for Grants) & PowerBI
- Alletec created multiple business critical reports (Daily revenue reconciling reports, daily sales and revenue collection reports) using PowerBI
- Alletec created a Dashboard for the organisation to get a 360-degree view of the business
- Automation for Rentals to vendors & quote to cash process
- Implemented Fixed asset & Vendor management tools

# The Benefits

- All-in-one Business Management solution enabled Organisation to connect and manage their financials, sales, purchase, inventory, projects, service, and operations from a single solution
- Real-time financial & sales performance monitoring
- Solution helped Organisation to boost their revenue by identifying top performing and non performing machines and taking remedial steps
- Advance reporting helped Organisation to take quick business decisions
- Automated quote to cash process helped Organisation in collecting timely payments from vendors

*"Their ability to quickly understand our business, and the ideas they brought to the table as we developed the solution, and the implementation of the design has been seamless. We have found a Microsoft solution partner that has skill set, a track record and represent great value"*

*CEO – a New Zealand based organisation*



BUSINESS APPLICATIONS FOR DIGITAL TRANSFORMATION

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[Info@alletec.com](mailto:Info@alletec.com) | A-1, Sector - 58, Noida - 201 301, India | +91(0) 120 3000 300

Noida | Chennai | Kolkata | Bangalore | Australia | US