

# Alletec helps PASI in scaling their app Request Document System

Case Study



Performance Advantage Systems International, Inc. (PASI) is the pioneer and biggest Microsoft Dynamics NAV (now called Business Central) partner in the Philippines having a full consulting and development team to address specific needs of each client. Since 2002, they have built their expertise in accounting and financial management, retail, hospitality, distribution, services and manufacturing sectors by providing services to companies not only in the Philippines but also in other countries in Asia Pacific.

## Key Pain Points

- The Solution had evolved in the on-premise world and was designed on a reactive basis to address the need. It was neither scalable nor configurable
- Existing UI/UX created challenges in consumption of application.
- As there was no tool to license and monetize, hence it was sold and implemented only by PASI whereas the aspiration was to sell it through partners

## Engagement with Alletec

- Alletec experts discussed with PASI core team regarding the existing pain points and aspirations to provide consulting and advice regarding transitioning and modernization of TMS
- Alletec team conducted workshops and helped partner firm up their strategy with regard to following
  - I. Design of Solution – Business Central Extensions, Wireframe for Power Apps and Dot Net based GUI components
  - II. Go to Market – Getting object number series, Marketing collateral and publishing App
  - III. Co-Development – Guiding PASI team for code conversion, Alletec team building Licensing tool, GUI components and telemetry
  - IV. Pricing and Licensing of the solution – Payment gateway integration and licensing too



Request Document System

by PASI

 Dynamics 365 Business Central

Contact me