



Alletec helps California based Montebello Kidney Center migrate from GP2010 to D365 Business Central

Customer Highlight

- Montebello Kidney Center (Montebello) provides Dialysis services through its 2 health centers in Southern California. It was founded in 2009.
- Over the next few years, they aim to open more Dialysis centers, as well other specialties such as Cardiology centers across California and other states.
- Montebello was using GP2010 for its Financials and Inventory. Financials included GL, Expense, AP, AR, Budgeting, Cash & Bank, etc. Each entity had its own separate instance of GP, which was hosted on the cloud and managed by a vendor.

Reasons for Migration

- As the company planned to grow its dialysis business as well as diversify to other specialties, there was a need for a modern, robust Financial system that could enable the growth
- A lot of manual processes existed. Lack of integrations with different systems, including MS Office (Outlook, Excel, Teams, etc) led to inefficient and time-consuming processes.
- Montebello operated with a lean staff. They needed an ERP system that was intuitive, easy to use, accessible from anywhere and on any device.
- Their existing vendor, who was hosting and supporting GP on Azure, wanted to exit the GP business in a couple of months. This created an urgency to move to a different ERP.

Solution

Alletec recommended migrating to D365 Business Central. Agile Methodology was adopted for the project. The migration tool provided by Microsoft was used to do the migration. As the tool supported migration only from GP2015 onwards, 2 step process was adopted for the migration.

1. GP2010 was upgraded to GP2015
2. Migration was done from GP2015 to D365 BC.



Benefits

- BC provided the platform to enable the future growth of the organization. Future-proofing was possible as being on Cloud ensured the platform was scalable, secure, and available – all backed by Microsoft.
- Improved efficiency due to various workflow automation and integrations that come with BC.
- Less learning curve: Being users of GP and other MS Office products (Excel, Outlook, Teams, etc), some common look & feel and functionalities in BC ensured familiarity with the product. This ensured quick learning and higher adoption
- The business users are able to run the operations without any major support from the IT team.
- Leadership is able to get near-real-time reports and actionable insights. They have a consolidated view of the operations in a single dashboard from the two centers.

"We have found a Microsoft solution partner that has skill set, a track record and represent great value"