

May 28, 2026

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-1 G Block
Bandra-Kurla Complex, Bandra(E)
Mumbai -400051

SYMBOL: ALLETEC
ISIN: INE0M2X01012

Subject: Press Release on Audited Financial Results

Dear Sir/Madam,

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby enclosed a copy of the Press Release with respect to Audited Financial results for last quarter (Q4) and year ended March 31, 2026.

The above information will also be made available on the website of the Company: www.alletec.com

You are requested to take the above information on record.

Thanking you

Yours truly
For **All e Technologies Limited**

Priyanka Kumari
Company Secretary and Compliance Officer

Encl: as above

Date: May 28, 2026

Press Release — Q4 FY26 & Full Year FY26 Results

NSE Symbol: ALLETEC

FY26 — Building for Scale While Navigating a Transitional Year

Noida, India — 28 May 2026: All e Technologies Limited (NSE: ALLETEC), a Microsoft-focused digital transformation company, today announced its audited financial results for Q4 FY'26 and the full financial year ended 31 March 2026.

FY26 was a defining year for Alletec — marked by resilience in the face of global economic turbulence, while simultaneously laying the foundation for Company's next phase of AI-led growth. Amid cautious discretionary spending across international markets, Alletec strengthened its market position - reaching its highest-ever active customer base of 300+ accounts. The year saw 35 new customer wins across six geographies, expanding Data & AI capabilities and engagements, deeper Microsoft cloud expertise, and an active inorganic growth agenda. As the technology landscape undergoes rapid transformation, FY26 positioned Alletec stronger, broader, and strategically better prepared for the opportunities ahead.

Operational revenue for FY26 stood at ₹137.87 crore, compared with ₹139.97 crore in FY25. Total revenue for FY26 stood at ₹149.59 crore, compared with ₹149.47 crore in FY25. Reported profitability was impacted by a one-time statutory charge of ₹1.38 crore arising from implementation of India's new Labour Codes, along with planned investments in business development, delivery capability expansion, and AI solution readiness. Excluding the one-time charge, PAT declined 5.1%, reflecting the company's deliberate investments for future growth.

FY26 Strategic Highlights

Record Customer Base

Alletec ended FY26 with **highest-ever active customer base of 300+ customers**, reflecting strong retention and sustained market trust.

New Customer Momentum

The company added **35 new customers during FY26**, including a strong mix of international wins, with Q4 delivering a strong new-customer engagement momentum.

India-Led Growth Resilience

Demand in India remained robust, driven by continued enterprise modernization and Microsoft Business Applications adoption among mid-market businesses upgrading from legacy systems.

Growth Markets Momentum

The Middle East and APAC delivered encouraging momentum, reinforcing Alletec's geographic diversification strategy.



AI Capability Expansion

Data & AI emerged as Alletec's fastest-growing strategic capability area, with growing customer demand for analytics, automation, AI copilots, and enterprise intelligence solutions.

Enterprise technology spending is entering a new phase, with increasing convergence between ERP, CRM, Analytics, Automation, and AI-enabled business processes.

As a Microsoft-focused transformation partner, Alletec continues to align its capabilities with this evolving ecosystem across Business Applications, Data, Power Platform, Azure, and AI.

Microsoft Dynamics 365 remains a structurally attractive growth segment, particularly among mid-market organizations upgrading from legacy accounting and ERP systems.

In parallel, Alletec is investing in data and AI capabilities, including Microsoft Fabric-based intelligence solutions, to support emerging customer demand for analytics, automation, and AI-assisted decision-making.

Alletec believes these investments strengthen its medium-term growth opportunity across both new customer acquisition and deeper engagement within its existing customer base.

AI consumption-driven recurring revenue.

This evolution materially expands customer lifetime value and creates new growth opportunities for ecosystem partners like Alletec.

Alletec believes that these are still early days for such transitions, and the momentum will accelerate in the next 12 to 18 months.

Installed Base Monetization Opportunity

Beyond new customer acquisition, Alletec's installed base of **300+ active customers** represents a significant strategic growth opportunity.

The company is expanding its AI-led offerings through a Microsoft Fabric-based **Intelligence Layer** designed to help customers accelerate AI adoption across analytics, operational intelligence, forecasting and agentic automation.

These solutions are being structured on a **subscription-led model**, creating an annuity-style recurring revenue stream that complements traditional implementation and services revenues.

This creates a second growth vector for Alletec:

New customer acquisition + installed base AI monetization.

Geographic Performance

Alletec's geographic diversification continues to provide resilience.

- **India:** continued steady growth
- **Middle East:** strong expansion momentum



- **APAC:** accelerated sharply in Q4
- **USA & Europe:** discretionary services spending remained measured in parts of the year, impacting project timing rather than structural demand

The softness in select western markets primarily affected services-led revenues, while ERP-led transformation demand in growth markets remained healthy.

The company continues to maintain strong customer relationships across all key geographies.

AI & Proprietary IP Strategy

Alletec continues to invest in proprietary accelerators and Microsoft-native AI capabilities to improve scalability, implementation velocity, and differentiation.

The company's strategic AI focus includes:

- Microsoft Fabric intelligence platforms
- Enterprise analytics modernization
- AI copilots
- Agentic automation frameworks
- Industry-specific transformation accelerators

These investments – planned over the next 12 to 24 months - are expected to strengthen competitive positioning while supporting higher recurring revenue over time.

Inorganic Growth

Alletec continues to evaluate inorganic growth opportunities aligned to capability expansion, geographic reach, and vertical specialization.

With a healthy balance sheet and disciplined capital allocation, the company remains positioned to pursue value-accretive opportunities where strategic fit and financial discipline align.

Outlook for FY27

Alletec enters FY27 with confidence, supported by multiple structural growth drivers:

- Sustained Microsoft Dynamics 365 solutions demand in mid-market and SMB segments
- Increasing AI monetization within Microsoft's business applications ecosystem
- Subscription-led AI intelligence offerings
- Cross-sell opportunities across 300+ existing customers
- Continued momentum of customer engagements in all regions of our operations
- Expected conversions from FY26 business development investments



While discretionary services demand in select international markets may remain measured in the near term, Alletec believes its revenue mix is evolving toward **higher-quality, AI-enabled, and increasingly recurring growth streams.**

Management Commentary

Ajay Mian, CEO – Alletec, said:

"FY26 was a strategic transition and investment year for Alletec. While parts of the global services market remained cautious, the structural opportunity in AI-led enterprise transformation remains strong.

We see significant long-term opportunity in two areas: continued Dynamics 365 adoption among mid-market enterprises and AI-led transformation within our existing customer base.

As Microsoft embeds AI deeper into enterprise workflows, customer engagement models are evolving beyond implementation into continuous intelligence, automation, and AI consumption-led value creation. Alletec is positioning itself strongly for that next phase."

About ALL e Technologies Ltd.

ALL e Technologies Limited (NSE: ALLETEC) is a digital transformation company delivering enterprise solutions across diverse industries with Microsoft Dynamics 365 ERP & CRM, Azure, Power Platform, Microsoft 365, Data & AI, and Business Intelligence.

With 300+ active customers across India, USA, Canada, Middle East, Africa, Europe and APAC, Alletec helps organizations modernize operations, unlock data intelligence, and accelerate AI adoption.

For more information: www.alletec.com

Cautionary Statement

This document contains forward-looking statements based on current expectations, assumptions, and business outlook. Actual outcomes may differ materially due to market conditions, economic developments, competitive dynamics, regulatory changes, and other factors. This communication does not constitute an offer to buy or sell securities.