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CATALYSING AI TRANSFORMATIONS

Thesis Under Test

Q1 FY'27 Investor Presentation

Quarter ended 30 June 2026

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Contents

01 Growth Signals Return

A QUARTER SIGNALING ACCELERATION

Revenue growth returns

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+9.1%

Total Revenue growth YoY

₹37.2 Cr in Q1 FY'27 — the first clean YoY acceleration since the slowdown began

+14.7%

License revenue growth YoY

Licenses growing ~2x services — up-market deals converting

+4.8%

Services growth YoY

Direct proof point on the global expansion strategy

3.7%

International Services Growth YoY

International Services Growth **QoQ is 9.1%**

What's At Play

Larger Customer Engagements

Data & AI Solutions Demand Buildup

International Business Accelerated

Products Business Grew; margins lower

10+

Industries' domain depth

5

Pre-built industry solutions

5

Accelerators

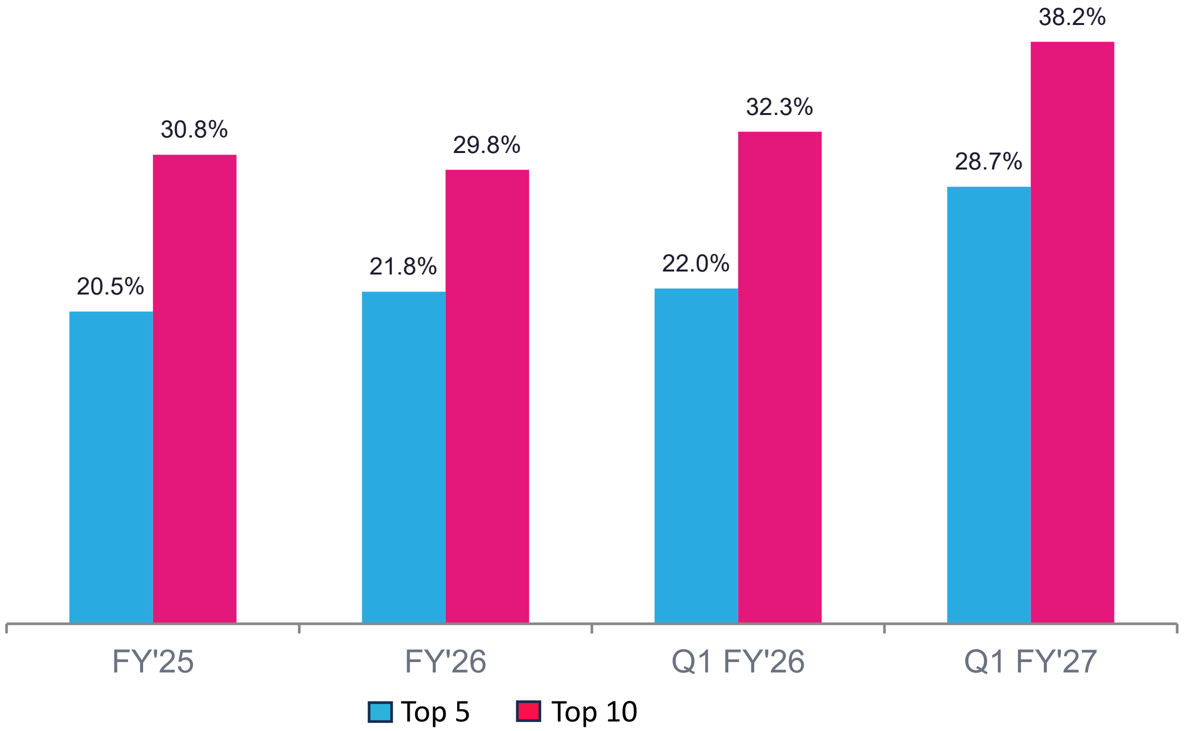
6/6

Microsoft designations

CUSTOMER

Journey Towards Deeper Customer Engagements

Revenue Concentration Trend (%)



Q1 FY'27 Top 5 Anchor Accounts (₹ Cr)

Customer 1	3.21
Customer 2	2.71
Customer 3	2.11
Customer 4	1.39
Customer 5	1.28

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Yet Again – Inner Circle For Microsoft AI Business Solutions 2026 - 27

26 | 27 INNER CIRCLE for AI Business Solutions

August 13, 2026

Microsoft Solutions Partner Business Applications	Microsoft Solutions Partner Data & AI Azure	Microsoft Solutions Partner Infrastructure Azure
Microsoft Solutions Partner Digital & App Innovation Azure	Microsoft Solutions Partner Modern Work	Microsoft Solutions Partner Security

Solutions Partner for Microsoft Cloud — the breadth credential behind our move up-market: enterprise buyers shortlist partners proven across the full stack.

INITIATED

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Main Board Migration

Currently listed on **NSE** Emerge
Eligible for migration to the Main Board

Why Migrate

Larger investor universe	**Improved liquidity**	**Increased institutional participation**	**Better visibility**

Status

- Board Approval Obtained
- Follow-up Actions Being Initiated

02

Building For What's Next

Intelligence Layers

03

Key Numbers

Company In Numbers (Q1 FY'27 Consolidated)

Total Revenue*
INR 371.8 Mn

Total Income from Operations#
INR 395.1 Mn

EBITDA & Margin (%)$
INR 69.8 Mn
(17.7%)

Reported Net Profit & Margin
INR 50.6 Mn
(12.8%)

Repeat + Recurring Revenue
90.3%

Customers Added
8

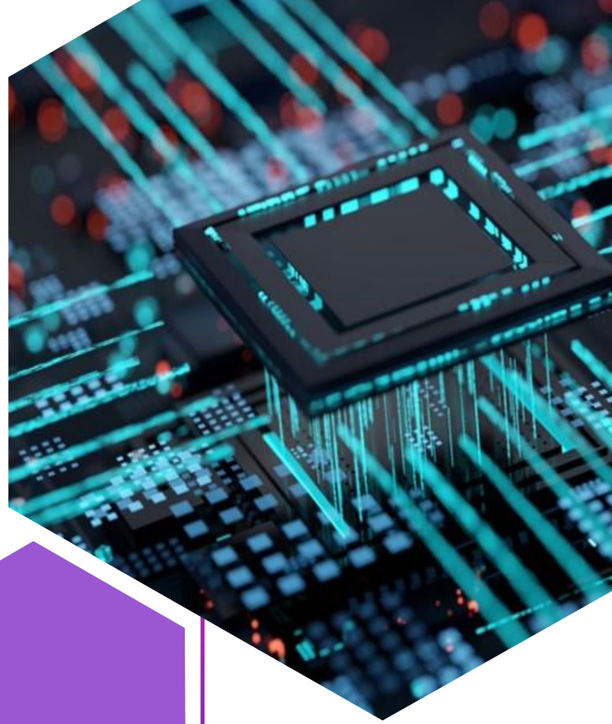
Team Size
~350

*Total Revenue (Exclusive of Other Income)

#Total Income from Operations (Inclusive of Other Income)

$EBITDA (Inclusive of Other Income)

Industries Served – Q1 FY'27



35%
Professional Services

13%
Green Energy & EPC

12%
Manufacturing

10%
Retail

10%
Education

7%
Financial Services

5%
Food & Beverages

3%
Trade & Distribution

3%
Digital Native

2%
Travel

04

What's Steady

Driving end-to-end transformations through six core pillars

DIGITAL CORE MODERNIZATION
Modernize the digital core with cloud, application modernization, automation, and modern workplace solutions

ENTERPRISE APPLICATIONS
Implement, modernize, and optimize ERP, CRM, HCM, Commerce, Project Operations, and Contact Center applications tailored to business needs

SYSTEM INTEGRATION
Integrate disparate systems and emerging technologies to build a resilient IT architecture with seamless, secure data flow across the enterprise

MODERN DATA PLATFORMS & DATA GOVERNANCE
Harness a unified data platform for advanced analytics and BI, with trusted, secure, governed data for an AI-ready enterprise.

AI & AGENTIC TRANSFORMATION
Design and responsibly deploy AI. Copilots and AI agents automate workflows, augment decisions, and deliver business outcomes

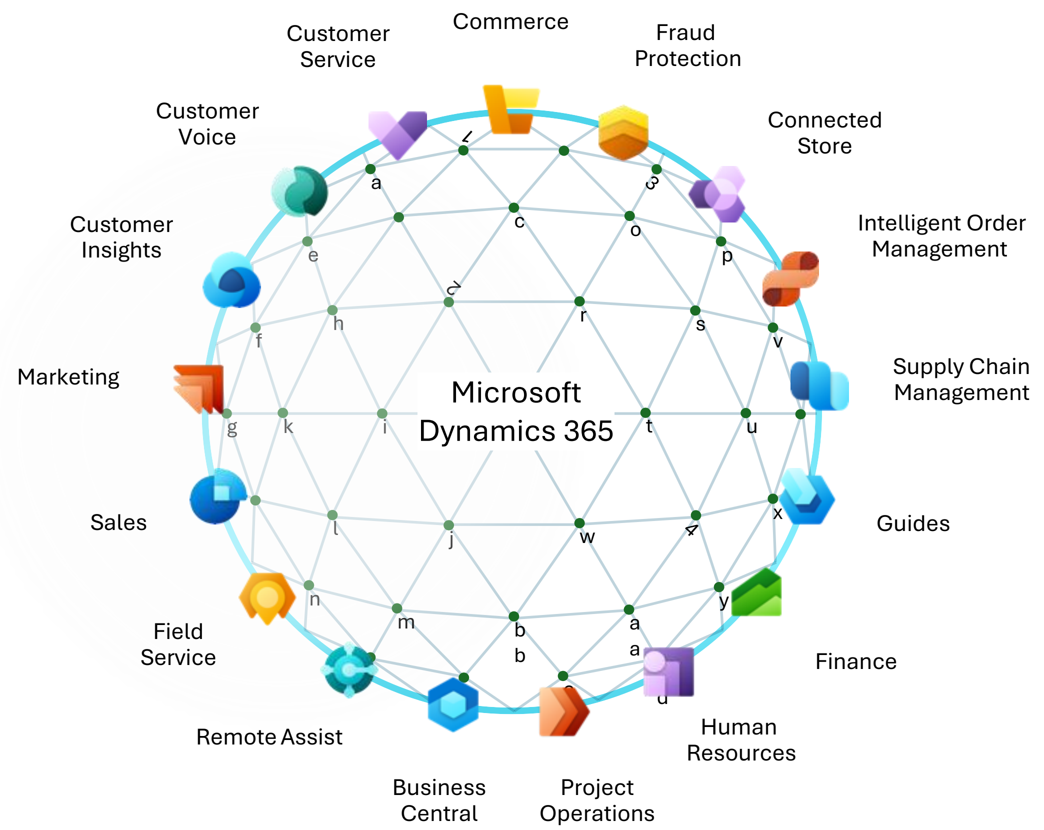
CLOUD INFRA, SECURITY & MANAGED SERVICES
On-demand compute, platforms, and applications, secured against cyber threats and managed end-to-end by Alletec

Leveraging Full Stack

Microsoft 365 | Dynamics 365 | Data & AI

Power Platform | Azure | Security

Identity | Security | Management | Compliance



Board of Directors

Dr. Ajay Mian
Managing Director

Mr. Rajiv Tyagi
Executive Director

Mrs. Ritu Sood
Executive Director

Mr. Vinod Sood
Independent Director

Mr. Sunil Gupta
Independent Director

Dr. Suman Mian
Non Executive Director

Lead Management

Dr. Ajay Mian
Managing Director

Mr. Rajiv Tyagi
Executive Director

Mrs. Ritu Sood
Executive Director

Mr. Sandeep Jain
Chief Financial Officer

Mr. Sandeep Salman
Head - Cloud & Managed Services

05

Annexures

Quarterly Income Statement (Consolidated)

Particulars (INR Mn)	Q1 FY'27	Q4 FY'26	Q1 FY'26
Total Revenue	**371.8**	**347.5**	**340.7**
Other Income	23.3	26.9	22.6
Total Income from Operations	**395.1**	**374.3**	**363.3**
Total Expenditure	325.3	305.0	275.3
EBITDA	**69.8**	**69.3**	**87.9**
EBITDA Margin (%)	***17.7%***	***18.5%***	***24.2%***
Depreciation	3.3	3.7	3.0
Profit Before Interest & Tax	**66.5**	**65.7**	**85.0**
Interest	0.1	0.1	0.1
Profit Before Tax	**66.4**	**65.5**	**84.8**
Minority Share Adjusted	-0.0	-	-0.0
Tax	-15.7	-6.6	-21.6
Adjusted Net Profit (excl. extra ord.)	**50.6**	**59.0**	**63.2**
Net Profit Margin (%) (excl. extra ord.)	***12.8%***	***15.8%***	***17.4%***
Extraordinary Items*	-	-0.5	-
Reported Net Profit (incl. extra ord.)	**50.6**	**58.5**	**63.2**
Adjusted EPS (Rs) (excl. extra ord.)	**2.51**	**2.92**	**3.13**
Reported EPS (Rs) (incl. extra ord.)	**2.51**	**2.90**	**3.13**

*An increase in gratuity and leave liability of ₹0.5 million in Q4 FY’26 has been recognized as “Impact of Labour Codes” under Extraordinary Items.

Annual Income Statement (Consolidated)

Particulars (INR Mn)	FY'21	FY'22	FY'23	FY'24	FY'25	FY'26
Total Revenue	**612.2**	**700.5**	**876.8**	**1,163.3**	**1,399.7**	**1,378.7**
Other Income	20.6	22.9	38.1	73.2	95.0	117.2
Total Income from Operations	**632.8**	**723.4**	**915.0**	**1,236.5**	**1,494.7**	**1,495.9**
Total Expenditure	508.8	592.5	755.4	964.5	1,093.2	1,132.7
EBITDA	**124.0**	**130.9**	**159.6**	**272.1**	**401.5**	**363.2**
EBITDA Margin (%)	***19.6%***	***18.1%***	***17.4%***	***22.0%***	***26.9%***	***24.3%***
Depreciation	4.6	6.4	6.8	10.0	11.4	13.8
Profit Before Interest & Tax	**119.4**	**124.6**	**152.8**	**262.1**	**390.0**	**349.4**
Interest	0.1	0.1	0.1	-	0.2	0.5
Profit Before Tax	**119.3**	**124.5**	**152.7**	**262.1**	**389.9**	**348.9**
Minority Share Adjusted	-10.6	3.7	-0.1	0.5	-0.1	-0.0
Tax	22.0	32.3	36.9	64.7	-96.7	-77.9
Adjusted Net Profit (excl. extra ord.)	**86.6**	**95.9**	**115.9**	**196.9**	**293.1**	**271.0**
Net Profit Margin (%) (excl. extra ord.)	***13.7%***	***13.3%***	***12.7%***	***15.9%***	***19.6%***	***18.1%***
Extraordinary Items	-	6.8	4.9	-	8.4	-13.8
Net Profit (incl. extra ord.)	**86.6**	**102.7**	**120.8**	**196.9**	**301.5**	**257.2**
Adjusted EPS (Rs) (excl. extra ord.)	**5.86**	**6.48**	**6.95**	**9.75**	**14.51**	**13.42**
Reported EPS (Rs) (incl. extra ord.)	**5.86**	**6.94**	**7.24**	**9.75**	**14.93**	**12.74**

19%

TOTAL INCOME CAGR (FY21-26)

24%

EBITDA CAGR (FY21-26)

26%

ADJUSTED NET PROFIT CAGR (FY21-26)

Balance Sheet (Consolidated)

Particulars (INR Mn)	FY'24	FY'25	FY'26
Equity and Liabilities			
Shareholders' Fund			
Share Capital	201.9	201.9	201.9
Reserves & Surplus	987.2	1,241.2	1,485.7
Minority Interest	1.9	1.7	2.1
Total Shareholders Funds	**1,191.0**	**1,444.9**	**1,689.8**
Non-Current Liabilities			
Long Term Borrowings	-	5.1	4.4
Long Term Provisions	30.4	36.1	49.8
Total Non-Current Liabilities	**30.4**	**41.2**	**54.2**
Current Liabilities			
Short Term Borrowings	-	0.7	0.7
Trade Payables	65.9	49.6	93.7
Other Current Liabilities	119.8	171.2	251.9
Short Term Provisions	111.4	19.9	6.0
Total Current Liabilities	**297.0**	**241.4**	**352.4**
Total Equity and Liabilities	**1,518.4**	**1,727.5**	**2,096.4**

Particulars (INR Mn)	FY'24	FY'25	FY'26
Assets			
Non-Current Assets			
Fixed Assets			
(a) Property, Plant & Equipment	7.9	13.2	12.9
(b) Intangible Assets	28.3	34.4	35.8
(c) Intangible Assets under development	-	4.2	46.3
Non Current Investments	33.9	27.5	113.1
Deferred Tax Assets (Net)	1.5	2.6	14.7
Long Term Loans & Advances	1.4	0.6	-
Other Non Current Assets	36.6	18.3	2.6
Total Non-Current Assets	**109.6**	**100.8**	**225.5**
Current Assets			
Current Investments	-	-	33.0
Trade Receivables	146.6	174.0	220.9
Cash & Cash Equivalents	1,153.4	1,405.6	1,488.0
Short Term Loans & Advances	101.0	43.6	119.2
Other Current Assets	7.7	3.5	9.9
Total Current Assets	**1,408.8**	**1,626.6**	**1,870.9**
Total Assets	**1,518.4**	**1,727.5**	**2,096.4**

Corporate Social Responsibility

OM Foundation

OM Foundation is a Noida-based registered, secular, gender-sensitive and humanitarian public charitable trust. Founded in the year 2002 to provide education to the children of slums in Noida, OM today aims to make a significant contribution to the economically and socially disadvantaged citizens of India. Towards this, the Foundation has created, managed and supported programs aimed to bring about sustainable changes, predominantly in the field of education and employment for the underprivileged.

The Earth Saviours Foundation

In service of the underprivileged, destitute, abandoned and the old since 2008. The Earth Saviours Foundation has been dedicated to serving the underprivileged, providing a safe haven for mistreated animals, and making every possible effort to protect the environment.

Books for All Trust

Focused on bringing literacy and education to the weaker sections of the society. The Trust runs several libraries, career counselling and vocational trainings, and several sponsorships. They have recently started a literacy programme to empower women.

SightSavers India

Sightsavers have been working in India since 1966 to eliminate avoidable blindness and support people who are irreversibly blind to lead independent lives. Sightsavers' work in India has enabled thousands of people to lead lives of independence and dignity. Sightsavers have been working with government and local partners and have supported the treatment of millions of people with eye disorders.

WHEELS Global Foundation

It runs with the mission to 'Transform 20% of Rurban India by 2030 by harnessing full potential of the technology heritage & massive ecosystem of highly regarded IIT system & its well-resourced alumni community & aligned professionals.

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Building For What’s Next

USA | Canada | Singapore | Kenya | India | UAE

Thank You

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