



BUSINESS APPLICATIONS FOR DIGITAL TRANSFORMATION

# MICROSOFT D365

## Business Central | NAV

### Solutions & Services

IMPLEMENTATION | UPGRADES | SUPPORT & HELPDESK

ENHANCEMENTS | CUSTOMIZATION | INTEGRATION

# One Stop Solution for Your Implementation, Support, Maintenance & Enhancement Needs

- *Is your Microsoft Dynamics 365 Business Central solution delivering the expected ROI?*
- *Is it scalable & robust to match your projected business growth?*
- *Are you leveraging all the business functionalities of Business Central that are currently being offered?*
- *Is insufficient training of your workforce resulting in ineffective Business Central utilization?*
- *Are high service costs dissuading you from upgrading to Dynamics 365 Business Central?*

As a provider of end-to-end business solutions, Alletec Technologies (Alletec) helps you override these challenges & accomplish mid to long term business objectives.

Alletec Solutions & Services provide cover for Microsoft Dynamics 365 Business Central. Alletec services leveraged for new as well as pre-installed Dynamics 365 Business Central applications include:

- Solution Building & Implementation Services
- Helpdesk and Support Services
- Version Upgrades
- Modern Experience across Windows, Android, or IOS devices enablement
- Extensions 2.0 enablement
- Vertical Solution Development & Functionality Extensions
- System Integration
- Developing Add-ons using Extensions 2.0
- Specialized Services

## Functional Expertise

With over 200 successful implementations, Alletec has a track record of delivering the most complex & largest NAV projects across countries including Switzerland, Germany, Netherlands, Denmark, Belgium, Austria, UK, Singapore, Oman, Dubai, Mauritius, Egypt, Greece & USA. It has demonstrated work process know-how in addition to functional & technical expertise across diverse industries; and developed & registered with Microsoft – 5 add-on solutions for Auto Component manufacturing, Paints and Chemicals manufacturing, e-Commerce, Travel & EPC.

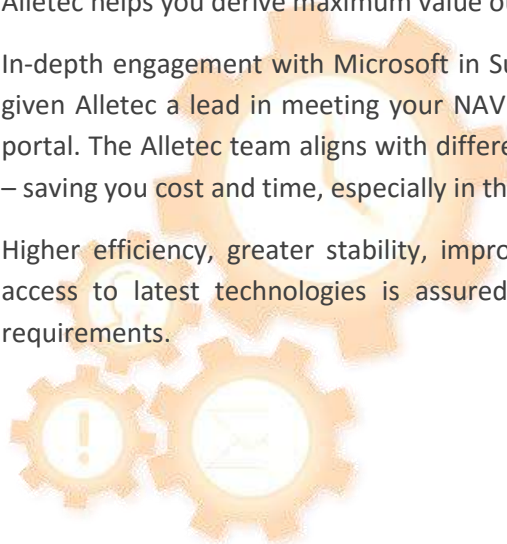
Alletec has also successfully executed migration of NAV Databases for End Customers, Partners and Partner's Vertical Solutions (worldwide) from their current version (2.x, 3.x, 4.x, 5.x) besides several large scale NAV RTC transformation projects.

## Alletec Support Advantage

To realize true business benefits – you must adapt, enhance, maintain & support your enterprise solutions constantly. Alletec helps you derive maximum value out of the solution and enable you realize your business strategy.

In-depth engagement with Microsoft in Sustained Engineering, Localization, Testing and Test Automation of NAV 2013 has given Alletec a lead in meeting your NAV related needs. You can also gain access to Alletec 24x7 online helpdesk support portal. The Alletec team aligns with different time zones for project discussions. Domain experts are assigned as needs arise – saving you cost and time, especially in the offshore model.

Higher efficiency, greater stability, improved performance, larger capacity, better compatibility, longer support life and access to latest technologies is assured when collaborating with Alletec for consultative, implementation & support requirements.



**Improved  
Business Efficiency  
Through  
Helpdesk Services &  
Quick Remediation**



CATEGORY	SERVICES	DESCRIPTION
<b>Business Central OFFERINGS</b>	<b>Solution Building and Implementation Services</b>	<ul style="list-style-type: none"> <li>Business Central end-to-end solution building, mapping and implementation (Requirement study, System design/development, Technical &amp; functional training, Deployment)</li> <li>Implementation of vertical solutions – Proactivate, Cyborg, AI tools, BI tools, Microsoft Flows, PowerApps</li> <li>Reimplementation of bad implementations</li> </ul>
	<b>Helpdesk and Support Services</b>	<ul style="list-style-type: none"> <li>Helpdesk service through support portal, e-mail, chat or phone</li> <li>Dedicated offshore support - team of technical and functional consultants providing centralized support to globally distributed customers</li> <li>Dedicated onsite support - technical / functional consultants deployed at customer site – when needed</li> <li>Need based onsite and offsite support (T&amp;M basis)</li> <li>Regular reporting on system management and performance</li> <li>Functional &amp; Technical System Health Audit</li> <li>Access to Alletec 24X7 online helpdesk support portal</li> <li>Remote Assistance (via VPN, Remote Desktop, NTR Support)</li> </ul>
	<b>Version Upgrades</b>	<ul style="list-style-type: none"> <li>NAV upgrades to latest version (Dynamics 365 Business Central) for customers and partners</li> <li>NAV upgrades to former versions (N-1 Approach i.e. Dynamics NAV 2018)</li> <li>Upgrade of partner add-on solutions/ verticals to latest version using Extensions 2.0</li> <li>Upgrading existing customization to Extension 2.0</li> <li>Data Migration from NAV to Business Central</li> <li>Migrating Legacy Help to the Business Central Format</li> </ul>
	<b>Extensions 2.0 Enablement</b>	<ul style="list-style-type: none"> <li>Migration of existing NAV Customization to Extensions 2.0 in Business Central</li> </ul>
	<b>Vertical Solution Development &amp; Functionality Extensions</b>	<ul style="list-style-type: none"> <li>Development of vertical/horizontal solutions APP for partners</li> <li>Version upgrade of vertical solutions APP</li> <li>Enhancements of Add-on APP</li> <li>Localization APP of verticals for countries</li> </ul>
	<b>System Integration</b>	<ul style="list-style-type: none"> <li>Web Services based integrated solutions development between Business Central and other 3<sup>rd</sup> Party Solutions</li> <li>Crating “Connect Apps” using standard REST API to interchange data.</li> </ul>
	<b>Developing Add-ons</b>	<ul style="list-style-type: none"> <li>Web and Mobile access interfaces</li> <li>Customer/Dealer portals</li> <li>Add-on Apps for Mandatory fields, Notification/Alerts, Compliance Management, Surge &amp; Dip Analytics, Business Rule Engine</li> </ul>
	<b>SPECIALIZED SERVICES</b>	<ul style="list-style-type: none"> <li>Specialized Trainings</li> <li>Integration with Microsoft Dynamics 365 CRM and other Business Apps</li> <li>India partner / subsidiary roll-out for companies with Global Templates and customized Indian localization</li> <li>Bespoke integration solutions</li> <li>Developing reporting in RDL Layout</li> <li>AL test automation, Staff augmentation</li> </ul>

# Need Based 'Best-Shore' Engagement Model

## – Combining On-Site & Offshore

### Engagement Models

Alletec focuses on delivering solutions and services customers with the 'best-shore' model - driven by specific customer needs.

- **Onsite** – All engagements that require face time with customers, e.g. – diagnostic study, business process study, training, user acceptance testing, handholding support are done onsite.
- **Offshore** – All tasks that can be effectively executed from a distant location, by leveraging the available communication technologies for video or voice conferencing and text communication– Skype, Lync, support portal, email – are candidates to be moved offshore – both for cost optimization and speeding up time of delivery. Robust and mature delivery processes enable us to routinely undertake from India activities like – prototyping, design and development/ customization, help desk support, upgrades, and documentation. A Help Desk Support portal and a Bug Tracking system is available to all customers to effectively manage work and communications.

### Additional Offerings

Alletec provides industry-specific applications and custom extensions to help businesses accelerate and extend their ERP solutions.

- **Collaboration Solutions** – Microsoft SharePoint makes it easier for people to work together by providing a common collaboration platform. It simplifies Enterprise Content Management, streamlines Project Management and improves Report Sharing by giving need based access to databases, reports, and business applications.
- **Mobile Solutions** – Alletec meet the needs of extended enterprises by offering both Web and Mobile enab



### Alletec

All e Technologies (Alletec) is a leading provider of Business Solutions & IT services to Growth Companies. A Gold Competency Partner for Microsoft Dynamics & a MasterVAR in India, Alletec has been providing Microsoft Dynamics Business Solutions to customers internationally since 2000. The largest Dynamics NAV partner in India, Alletec has consistently been a recipient of awards and recognitions from Microsoft. These include – 'Inner Circle', 'President's Club' and 'MBS Partner of the Year'. Microsoft has been leveraging the technical expertise and domain knowledge of Alletec team for NAV Product Engineering and Testing.

### Dynamics 365 Business Central Feature Highlights

- Connect with real time data with built-in Power BI dashboards.
- Accelerate Financial close and reporting
- Improve forecast accuracy
- Optimize inventory levels
- Avoid lost sales and reduce shortages
- Maximize profitability
- Deliver value at every touch point
- Boost sales productivity
- Deliver exceptional service
- Stay on budget
- Plan with precision
- Analyze project performance
- Manage forecasting to fulfillment
- Run your warehouse efficiently
- Reach optimal output level
- Choose cloud, on-premise, or hybrid deployment
- Take your business on the go – modern experience using Windows, Android, IOS devices

### Want To Upgrade to Business Central?

- More effective Decision Support System
- Greater Control on operational efficiencies and costs
- Increased competitiveness, Higher Growth

Alletec helps you achieve these with a proven path for upgrading to Dynamics 365 Business Central.

End-to-end approach for upgrading customers to Business Central includes:

- Custom Code Conversion to Extension 2.0
- Data Migration
- User Training



For more information visit [www.alletec.com](http://www.alletec.com)  
Or write to – [info@alletec.com](mailto:info@alletec.com)

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